

MISR INSURANCE

Computer Developoment Project

Success Story

Table of Contents

MISR INSURANCE AND FUJITSU.....	3
COMPUTER EVOLUTION IN MISR INSURANCE.....	4
EXISTING SYSTEMS	5
WHAT MISR INSURNACE WANTS?.....	6
AGREED STRATGY	7
Phase I:.....	7
Establish a Pilot Site (Dokki).....	7
Replace Existing Network and Terminals	8
Machine Relocation	8
Phase II:	8

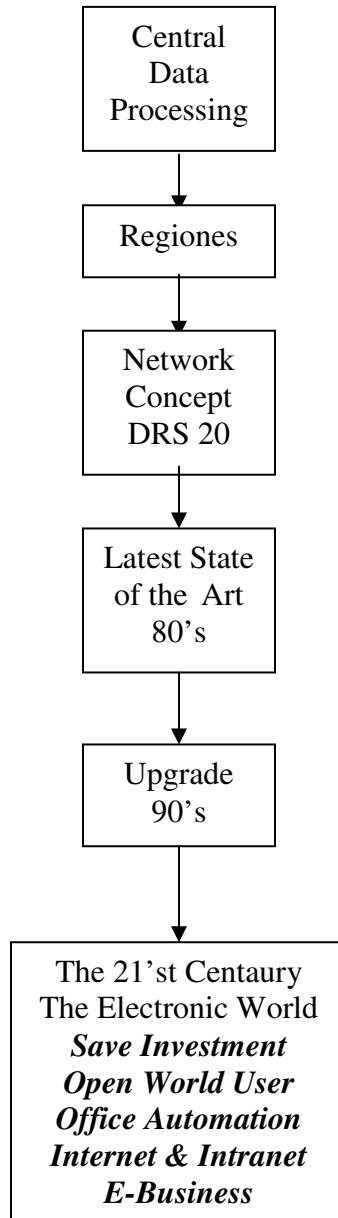
MISR INSURANCE AND FUJITSU

Misr Insurance and FUJITSU relation is an extension of the relation between Misr Insurance and ICL that goes back to more than 50 fruitful years in the field of supplying and implementing the application of “Life Insurance”. During that period ICL has gained an enormous experience in the field of insurance work of Misr Insurance, which helped in offering the latest and most suitable computers, and software applications available to match the needs of Misr Insurance at that time.

Dealing together, ICL has gained the required experience of technical and needed information to provide Misr Insurance with the needed studies and information required to evaluate the transition stage we are discussing “The leading project of developing the computer system in the next 5 years, starting with a pilot site, then a rollout to the remaining sites”.

Fujitsu which was ICL before Apr. 1, 2002, is proud to announce the launching of a new era to continue the prosperous relationship with Misr Insurance by signing its first contract to develop the computer systems in Misr Insurance in all regions, for a value of about 1.4 Million US\$.

COMPUTER EVOLUTION IN MISR INSURANCE



EXISTING SYSTEMS

Misr Insurance has purchased from ICL six of the S39 Series since the eighties (*high technology computer systems at that time*), in addition to the computer system that was relocated last year from the Computer Center of Insurance Companies.

Most of the existing computer systems are already overloaded with the increase of workload. Memory upgrades, and disk enlargements have been done to those systems, leaving no more room for any more upgrades, which doesn't meet Misr Insurance future ambitions.

Fujitsu has suggested a new technology to meet the future ambitions and co-op with the rapid evolving computer technology in computers, networks, Internet, and relational databases.

WHAT MISR INSURNACE WANTS?

1. Upgrading the main computer in the Dokki Computer Center to host the current, and future plan of developing all computers in all regiones.
2. Making use of the existing investments whether it is Computers and Peripherals, or Operating Systems, and Life Insurance Applications, and Expertise.
3. Upgrade existing PC's, network and printers.
4. Benefiting from the efficiency of the existing applications, ensuring a non-stop transition, and efficient application and data transfer in the shortest time possible.
5. Accomplish work in a more efficient fashion and in less time.
6. Achieve a high performance, by benefiting from the long existing expertise.
7. Improve services to customers.
8. Rollout plan for the remaining sites will be implemented.

AGREED STRATGY

Both companies agreed to impenet the project on two phases, where the first phase consists of upgrading the performance of the existing system in the main center (Dokki), also establish a development enviromenet, to roll-out the tested application to the remaining regions.

Phase I:

Establish a Pilot Site (Dokki)

Misr Insurance with its eading position in the market, has adopted the upgrade, and proper sizing strategy of computer systems for each region, providing better service for customer's in each region.

The piolt site inteded will consist of having one Trimetra DL-100, and one Fujitsu-Siemens PrimePower 200.

By doing so Misr insurance will be able to shift the work from the existing system, to the new Trimetra DL-100, and can also work on rewriting the online applications on Oracle while converting the existing batch COBOL programs to access the ORACLE database instead of the IDMSX database, so that the customer will benefit from RISC Servers.

The need for having a bigger computer system is becoming a must because of the following:

- Dokki Computer Center is serving bigger number of customers than before, due to increasing volume of group insurance.
- It is the only computer system used for all application development.
- It is a testing environment before rollout to other regiones.
- It is also the main core of communications between regiones.
- Daily performance monitoring of other regiones.
- Remote logon access to problem solving of all regiones.
- Provide the available resources to regiones that don't have them, (e.g.: Database integrity checking of some regiones such as Ismaliyia Region, etc.).
- Data consolidation of some reports from all regiones, providing some statistics, etc.
- It is also used as a backup system for other regiones.

Replace Existing Network and Terminals

By replacing the existing network, Misr Insurance will have an open structure networking system, enabling any system to be installed in the future.

Replacing the existing PC terminals by new P4 PCs will increase the performance, and enhance the speed of work.

The new solution will enable Misr Insurance to enhance their workload to the Client/Server technology. This will enable off loading the workload from the server to the clients.

Machine Relocation

Will relocate existing machines, to enhance performances for all the remaining regions, and establish new regions.

Phase II:

Establish each region by having one Fujitsu-Siemens PrimePower 200, and rollout of the remaining regions.