

Principal Bank for Development and Agricultural Credit (PBDAC) Project Phase II

Automation of 850 Branches and Villages

Replacing equipment in 350 Branches and Villages

PBDAC is one of the major accounts for Fujitsu, and it includes many subprojects, the big project which is called (PBDAC Phase II) is considered as the biggest contract ever in the IT market in Egypt. And this project is an extension of the base project (Phase 1), and it is represented as the results of phase 1 success.

PBDAC (Phase I) Included the automation of the HQ, 18 governorates central bank and banks in the centers and villages of 7 governorates, which is almost 350 villages and branches in these 7 governorates.

But (phase II) includes the automation of the whole bank, i.e. automating new 11 governorates and replacing equipment that already exist in automated (7) governorates.

The delivery process is divided into 3 stages according to the (Purchase Orders) that PBDAC will produce.

The Project will cover the automation (Delivery, Inspection, Preparation, Testing & Acceptance at Cairo, and on Site Installation) at the following sites:

- 18 Governorates (11 new and 7 old) including:
 - o 175 branches
 - o 1018 villages
- HW (PC, Thin Clients, Printers, UPS's & Switches)
- LAN.
- OS & DBMS.
- Applications.
- Services (Delivery, Inspection, Testing, Training, Shipment & Installation)

The project commitments are summarized as follows:

HW activities include:

- Delivery, inspection, preparation, testing and acceptance in central site.

- Transportation to remote sites.
- Moving some old equipment from old sites to new sites.
- Installation on-site and acceptance.
- Warranty of 3 years.

SW and applications activities include:

- Delivery, inspection, preparation at Giza, testing and acceptance.
- Supervise Basic data and Balance conversion and loading.
- Training of the trainers
- Support the implementation for 1 month per governorate.
- Warranty of 3 years.

Training :

- 30 man / week.

Why the project was needed?

- PBDAC already uses the AraBank package at 7 governorates & HQ.
- PBDAC wants to unify the platform and applications allover the banks across the country.
- PBDAC wants to prepare the necessary infrastructure to be ready for the centralization phase.
- PBDAC objective is to generate the Financial Statements centrally.

Functionality and benefits to the PBDAC:

- Better performance at banks and accurate up-to-date data.
- Satisfy the daily work requirements.
- Banks are able to produce their financial statements as early as possible by the end of year.

Project Management Approach

Strategy:

- Apply FUJITSU project management methodology to achieve project objectives (Best Time, Least Cost, Least Risk and Acceptable Quality).
- Do our tasks professionally and on time to gain customer confidence and satisfaction.

Constraints:

- Project duration is 15 months.
- HW delivery period is 8 – 10 weeks.
- Business units predefined costs.
- Contract payment conditions.
- Contract imposed sequence for governorates installation.
- Delivery and Testing are in Giza center.
- Fujitsu is responsible for old PC installation in new sites.
- Non-dedication of resources.

The Success Measures:

- Delivery, installation and acceptance according to the contract schedule.
 - o Delivery of the right components on time.
 - o Pass the acceptance process.
- Testing the capability of integration between villages's banks at Governorate Bank.
 - o Test the data uploading capability.
- Extract Financial Statements on Sites.